



LANDSHYPOTEK



# Experiences from "BAM/BAT"

1. About Landshypotek
2. Third-party testing: Objectives
3. Experiences
4. The future

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# About Landshypotek AB

- Portfolio ca 36 billion SEK
- Members ca 60 000
- Employees ca 100
- Growth 1-2 billion SEK/year
- #1 on first-mortgage to agriculture (45%)
- Founded 1836
- CEO Kjell Stillman, Chair. Ulf Dinkelspiel



# Third-party testing: Objectives

- Issue: Dependency on consultants
- Background in IT
- Professional





# Experiences

- Specifications
- Pushing vendors – eye opener
- Personality





# Experiences - Usefulness

- Size of projects
- Size of vendors
- Package / Bespoke



# The future

- Contract alignment
- Three parties today, ad-hoc-contracts
- Industry standardisation?
- Three or four parties



# Recommendations

- Useful in any and all projects
- References - individuals
- Quality assurance of specifications
- Quality assurance of project deliveries



# Questions?

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